



AT A GLANCE

Summit Partners (www.summitpartners.com) provides private equity and venture capital to growth companies. Founded in 1984, Summit has raised more than \$11 billion in capital and has provided equity, recapitalization, and management buyout financing to more than 300 growing companies across a range of industries. These companies have completed nearly 125 public offerings, and more than 110 have been acquired through strategic mergers and sales. Summit Partners has offices in Boston, Palo Alto, and London.

INVESTMENT STRATEGY

We seek outstanding management teams that have self-financed their companies to profitability and market leadership. Summit Partners will invest as little as \$5 million to more than \$800 million per company in combined equity and subordinated debt. Although we will invest in partnership with others, Summit Partners prefers to be the lead—and is often the sole—investor. We are equally comfortable investing for minority or majority positions.

INDUSTRIES

Summit Partners invests in growth companies across all industry categories. The primary industries in which we have invested to date include: business services, communications technology and services, consumer products, education, energy, financial services, healthcare and life sciences, industrial products, Internet and information services, media and entertainment, semiconductors and electronics and software.

PORTFOLIO COMPANIES

Notable companies financed by Summit Partners include E-TEK Dynamics, FleetCor Technologies, Hittite Microwave Corporation, Jamba!, Keystone RV Company, Lincare, McAfee, NightHawk Radiology, optionsXpress, Pediatrix Medical Group, Physicians Formula, Vente-Privee.com, and Web Reservations International. Our portfolio companies are based in North America, Europe, and Asia.

ADDED VALUE

Our team of more than 90 investment professionals helps entrepreneurs maximize the long-term value of their business through board participation and the recruitment of key managers and board members. We assist in strategic planning, identifying and executing acquisitions, arranging debt and equity financings, and leveraging Summit Partners' global network of contacts to help companies achieve their long-term goals. Our team also helps entrepreneurs structure compensation plans to attract, retain, and motivate the best talent.

INVESTORS

Our investors include advisors, corporate and public pension funds, entrepreneurs whom we have previously financed, family offices, financial institutions, foundations and universities, as well as funds of funds.

FUNDS AND SUMMIT AFFILIATES

Summit Partners has raised ten equity funds and four subordinated debt funds. Most recently, we raised a €1.05 billion Europe private equity fund, an \$840 million subordinated debt fund, a \$3.10 billion private equity fund, and a \$310 million venture capital fund. In addition, Summit Partners has a minority investment in Alydar Capital, a hedge fund sponsor.

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